



Commercial Brokers Monthly Meetings

First Tuesday: Investment Marketing Forum (IMF)

7:30am Registration, 8:00am – 9:00am, \$15 members, \$20 non-members, includes full breakfast

[Masonic Center](#), 9 Altarinda Road, Orinda

<http://www.imf1.com>

Strengths: Commercial properties for sale, strong multi-family opportunities

Contact: Mike Roullier 925-974-4735

roullierm@ctt.com

Moderator: Dave Carney 925-938-5550

drcarney1@aol.com

First Tuesday: "First Tuesday" Business Sharing Opportunities

4:00pm – 6:00pm, no charge, cocktails and nibbles, location subject to change

[The Executive Center at Point Richmond](#), 1160 Brickyard Cove Road, Suite 201, Pt. Richmond

Strengths: "Making the deal work" for Business Opportunities

Contact: Karen Dobbs 510-234-5155

Contact: Steve Lehenbauer 510-685-4448

First Wednesday: Commercial Investment Meeting North Bay (CIMNB)

8:30am – 10:00am, \$10, includes full breakfast

[McInnis Park \(golf clubhouse\)](#), East end of Smith Ranch Road, San Rafael

Strengths: North Bay commercial for sale & lease, multi-family (4+ units) & Bus. Ops.

Contact: Peg Copple 415-331-8611

peg@pegcoppole.com

Moderator: Michael Burke 415-925-3214

mburke@fhallen.com

First Wednesday: San Francisco Investment Forum

7:30am – 9:00am, includes light breakfast; Contact J. Vukasin or Dena Cruz before attending

[San Francisco City Club](#), 155 Sansome Street, San Francisco; Must RSVP

Strengths: New meeting in downtown San Francisco

Contact: J. Vukasin 415-989-1300

jvukasin@firstam.com

Contact: Dena Cruz 415-989-1300

dcruz@firstam.com

First Thursday: Stockton Commercial Exchange Meeting

8:00am – 9:30am, no charge for meeting, food is ala carte

[Denny's](#), Louise Avenue exit on I-5, Lathrop, CA

Strengths: All Central Valley properties; excellent problem-solving opportunity with peers

Moderator: Jim Verseput 209-367-8900

team@softcom.net

Contact: Paul Heally 209-815-7319

pheally@inreach.com



Brought to you courtesy of Jeff Johnston,
[Diversified Investment Properties](#), 510-317-7733, jeff@investprop.com



Commercial Brokers Monthly Meetings

First Friday: Modesto Leasing

8am – 9am (please call in advance), no charge, refreshments served

Location is changed on a monthly basis

Strengths: Strictly leasing, primarily in Stanislaus County; “sale” is a dirty four-letter word... ☺

Contact: Debbie Renfrow 209-883-2796 drenfrow@arrival.net

Moderator: Glee Williams 209-575-3800 glee@vacb.com

Second Tuesday: N.Cal CCIM

Pricing varies on membership status and RSVP date (reserve by the prior Friday), includes full lunch

Location varies, typically is at the [Sheraton Hotel](#), 5121 Hopyard Road, Pleasanton but meeting is held in Sacramento typically in April and September. Verify before going!

Strengths: Excellent have-want session with PowerPoint display available for listed properties

Contact: Terry Shores 866-588-CCIM NCalCCIM@earthlink.net

President: David Saldivar 510-886-4541 altods@yahoo.com

Second Wednesday: Bay Area Apartment Brokers Forum

8:00am – 9:30am, no charge, coffee/pastries

[First American Title](#), 1737 North First St., #100, San Jose

Strengths: Superior speakers; multi-family opportunities only, typically in the Tri-County area

Contact: Debby Culbertson 800-833-4343 dculbertson@firstam.com

Chairman: Richard Domich 408-453-7466 rdomich@cbre.com

Second Thursday: Income Property Marketing Group (IPMG)

7:30am – 9:30am, free if presenting property for sale, coffee/pastries with a beautiful view

[Presidio Golf Course](#) (access from West Pacific Ave.), The Presidio, San Francisco (free parking)

Strengths: Big city movers and shakers with a San Francisco focus

Contact: Clifton Wong 415-346-2030 cliftonwong@fnf.com

Moderator: Stephen Pugh 415-929-1211 x256 spugh@pacunion.com

Second Thursday: Modesto Commercial Exchange Meeting

9:00am – 10:30am, no charge for meeting, food is ala carte

[Mimi's](#), Dale Rd., near the Standiford exit of CA-99, in parking lot of shopping mall

Strengths: Primary focus is Stanislaus County and the surrounding area

Contact: Paul Heally 209-815-7319 pheally@inreach.com

Contact: Rick Rowe 209-575-4000 rickrowe@sbcglobal.net



Brought to you courtesy of Jeff Johnston,
[Diversified Investment Properties](#), 510-317-7733, jeff@investprop.com



Commercial Brokers Monthly Meetings

Second Friday: Solano Commercial Investment Forum

8:00am – 9:30am, no charge, coffee/quiche/pastries, email haves/wants to Seane by preceding Wed.
[Northern Solano County Board of Realtors](#), 3690 Hilborn Rd, Fairfield, CA

Strengths: Excellent speakers, guest moderator each month, tasty quiche and pastries ☺

Contact: Seane English 707-449-9606 seanemc2@aol.com

Moderator: Rotates each month

Third Tuesday: Sacramento Investment Forum

7:30am – 9:00am, no charge for meeting, coffee/pastries

[Red Lion – Sacramento Inn](#), 1401 Arden Way, Sacramento, in the West parking lot of large mall

Strengths: Excellent opportunity to present listings using PowerPoint (email to Christie in advance)

Contact: Christie Travis 916-973-3615 x305 ctravis@placertitle.com

Moderator: Steve Griffin 916-418-6018 steve.griffin@grubb-ellis.com

Third Tuesday: Commercial Investment Exchange (CIE)

8:30am breakfast, 9:00am – 10:00am, \$11 per session, includes full breakfast

[Los Robles Lodge](#), 1985 Cleveland Ave., Santa Rosa

Strengths: Sonoma County commercial for sale & lease, multi-family and Bus Ops.

Contact: Karen Uboldi 707-545-5130 kuboldi@nat.com

Moderator: Rosemarie Corrigan 707-524-9818 rosemarie.corrigan2@verizon.net

Third Tuesday: Investment and Exchange Counselors

8:30am – 11:30am, \$3, coffee and pastries

[First American Title](#), 1737 N. First St., San Jose

Strengths: Emphasize 1031 Exchanges in educational setting. Speakers on related subjects.

Contact: Frans Roosen 408-252-3545 fransj2@comcast.net

President: Wayne Bay 408-806-3601

Third Wednesday: Intermediate/Advanced 1031 Exchange Seminar

11:30am – 1:30pm, no charge, lunch is provided

Call Teresa Moss at 877-448-1031 for location and directions

Strengths: Educational (earn 2 DRE credits) and great networking contacts

Contact: Teresa Moss 877-448-1031 tmoss@chicagodeferredcal.com



Brought to you courtesy of Jeff Johnston,
[Diversified Investment Properties](#), 510-317-7733, jeff@investprop.com



Commercial Brokers Monthly Meetings

Third Thursday: N. Cal Commercial Assoc. of Realtors

11:00am – 1:30pm, cost is typically \$25 for members and \$35 for non-members

[Radisson Hotel](#), 6680 Regional St., Dublin, CA

Strengths: Smaller crowd but often educational speakers. Calendar subject to change.

Contact: Mike Oldham 209-610-2121

Success@mikeoldham.com

President: Gandhi Naidu 650-766-3660

gandhi@gandhirealty.com

Fourth Tuesday: Peninsula Investment Forum

7:45am – 9:00am, no charge for meeting, coffee/pastries

[First American Title](#), 555 Marshall, Redwood City

Strengths: Good speakers related to the Peninsula region

Contact: Debby Culbertson 800-833-4343

dculbertson@firstam.com

Fourth Wednesday: N. Cal. Regional Investment Forum (NCRIF)

10:00am – 1:00pm, \$15 for brokers, \$30 for affiliates, full lunch included

[Palomares Cafe](#), 3779 E. Castro Valley Blvd., Castro Valley, West end of shopping center near Petco

Strengths: Great speakers/sponsors, email flyers in PowerPoint or PDF to display listings overhead

Contact: Jeff Johnston 510-317-7733

jeff@investprop.com

Moderator: Jeff Johnston 510-317-7733

jeff@investprop.com



Brought to you courtesy of Jeff Johnston,
[Diversified Investment Properties](#), 510-317-7733, jeff@investprop.com